

OCTOBER 2018 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

L.A. County & Submarkets	Occupancy %		ADR \$		RevPAR \$	
	October 2018	% Chg LY	October 2018	% Chg LY	October 2018	% Chg LY
Los Angeles County	82.0%	+1.2%	\$181.90	+1.6%	\$149.13	+2.8%
Downtown L.A. (CBD)	85.0%	+8.1%	\$237.32	+3.1%	\$201.76	+11.4%
Hollywood/West Hollywood	83.0%	+0.6%	\$237.76	+0.8%	\$197.32	+1.4%
Beverly Hills/Westside L.A.	82.1%	+0.0%	\$359.93	+0.9%	\$295.52	+0.9%
Santa Monica/MDR/Venice/Malibu	88.5%	+1.5%	\$310.90	+1.8%	\$275.30	+3.3%
LAX Area/Inglewood/Culver City	87.6%	+3.6%	\$145.68	-0.3%	\$127.64	+3.4%
South Bay	80.7%	+0.2%	\$146.58	+0.8%	\$118.34	+1.1%
San Fernando Valley	81.9%	-0.9%	\$151.38	+0.4%	\$123.99	-0.5%
Pasadena/Arcadia/Monrovia	82.6%	+5.5%	\$172.22	-0.7%	\$142.19	+4.8%
L.A. East (San Gabriel Valley)	75.8%	-1.1%	\$110.01	+4.3%	\$84.10	+3.1%
L.A. Southeast (Gateway Cities)	76.2%	-5.0%	\$106.14	+4.2%	\$80.93	-1.0%

JAN-OCT YTD 2018 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

	Occupancy %		ADR \$		RevPAR \$	
	Jan-Oct YTD 2018	% Chg LY	Jan-Oct YTD 2018	% Chg LY	Jan-Oct YTD 2018	% Chg LY
L.A. County & Submarkets						
Los Angeles County	81.0%	-0.7%	\$182.15	+2.3%	\$147.50	+1.7%
Downtown L.A. (CBD)	78.6%	+0.7%	\$223.86	+2.2%	\$175.93	+2.9%
Hollywood/West Hollywood	81.0%	-2.4%	\$241.59	+2.7%	\$195.80	+0.2%
Beverly Hills/Westside L.A.	81.2%	-1.9%	\$380.29	+2.5%	\$308.62	+0.6%
Santa Monica/MDR/Venice/Malibu	87.1%	+1.7%	\$324.06	+2.9%	\$282.13	+4.6%
LAX Area/Inglewood/Culver City	87.4%	+1.4%	\$147.26	-0.2%	\$128.66	+1.2%
South Bay	82.2%	-1.9%	\$149.42	+1.7%	\$122.88	-0.2%
San Fernando Valley	81.0%	-1.2%	\$150.61	+1.4%	\$122.02	+0.2%
Pasadena/Arcadia/Monrovia	80.7%	+4.9%	\$165.56	-0.9%	\$133.60	+4.0%
L.A. East (San Gabriel Valley)	74.9%	-3.1%	\$107.89	+2.0%	\$80.79	-1.2%
L.A. Southeast (Gateway Cities)	76.8%	-2.8%	\$106.88	+4.5%	\$82.11	+1.6%

PROPERTY & ROOM CENSUS: OCT 2018

	Total Properties	%	Total Rooms	%
LOS ANGELES COUNTY, CA	1,035	100%	104,192	100%
Downtown L.A. (Full Region)	105	10.1%	13,187	12.7%
Downtown L.A. (Central Business District)	25	2.4%	8,814	8.5%
Hollywood/West Hollywood	79	7.6%	7,874	7.6%
Beverly Hills/Westside L.A.	60	5.8%	7,034	6.8%
LAX Area/Inglewood/Culver City	81	7.8%	14,239	13.7%
Long Beach	59	5.7%	6,250	6.0%
South Bay	134	12.9%	11,801	11.3%
L.A. Southeast (Gateway Cities)	113	10.9%	7,470	7.2%
Santa Monica/MDR/Venice/Malibu	61	5.9%	6,207	6.0%
L.A. East (San Gabriel Valley/Pomona)	140	13.5%	10,903	10.5%
Los Angeles North (inc SF Valley)	136	13.1%	12,737	12.2%
San Fernando Valley (only)	121	11.7%	12,190	11.7%
Pasadena/Arcadia/Monrovia	37	3.6%	4,255	4.1%

L.A. COUNTY HOTELS OPENED IN 2018

Hotel	L.A. County Submarket	Opening Date	Number of Rooms
Home2 Suites Los Angeles Montebello	Los Angeles Southeast	Sep-18	203
Courtyard Los Angeles LAX Hawthorne	South Bay	Sep-18	221
Hyatt Place Glendale	Pasadena/Glendale/Burbank	Aug-18	179
Hotel Figueroa Re-Opening	Downtown L.A.	Feb-18	268
Home2 Suites Palmdale	Los Angeles North	Feb-18	93
NoMad Los Angeles	Downtown L.A.	Jan-18	241
Kimpton La Peer Hotel	Hollywood/Beverly Hills/Westside	Jan-18	105
Sheraton Hotel Los Angeles San Gabriel	Los Angeles East	Jan-18	288