

DECEMBER 2017 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

	Occupancy %		ADR \$		RevPAR \$	
	December 2017	% Chg LY	December 2017	% Chg LY	December 2017	% Chg LY
L.A. County & Submarkets						
Los Angeles County	69.7%	+2.3%	\$163.03	+6.6%	\$113.64	+9.0%
Downtown L.A. (CBD)	62.3%	+2.1%	\$192.88	+6.4%	\$120.12	+8.7%
Hollywood/West Hollywood	67.9%	-3.7%	\$213.11	+3.5%	\$144.64	-0.3%
Beverly Hills/Westside L.A.	68.3%	+6.9%	\$370.82	+7.7%	\$253.35	+15.0%
Santa Monica/MDR/Venice/Malibu	72.9%	+3.8%	\$282.79	+4.4%	\$206.26	+8.4%
LAX Area/Inglewood/Culver City	75.8%	+0.8%	\$131.15	+7.2%	\$99.35	+8.0%
South Bay	72.3%	+1.1%	\$132.96	+4.1%	\$96.12	+5.3%
San Fernando Valley	71.3%	+6.0%	\$141.06	+5.3%	\$100.55	+11.6%
Pasadena/Arcadia/Monrovia	71.9%	+0.4%	\$168.33	+11.2%	\$120.95	+11.6%
L.A. East (San Gabriel Valley)	67.5%	+0.4%	\$101.73	+6.5%	\$68.67	+6.9%
L.A. Southeast (Gateway Cities)	68.1%	+4.7%	\$96.92	+3.5%	\$66.00	+8.4%

JAN-DEC YE 2017 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

	Occupancy %		ADR \$		RevPAR \$	
	Jan-Dec YE 2017	% Chg LY	Jan-Dec YE 2017	% Chg LY	Jan-Dec YE 2017	% Chg LY
L.A. County & Submarkets						
Los Angeles County	80.0%	-1.6%	\$175.98	+2.4%	\$140.85	+0.8%
Downtown L.A. (CBD)	78.7%	-0.1%	\$217.35	+2.5%	\$171.16	+2.5%
Hollywood/West Hollywood	80.8%	-4.3%	\$233.03	+0.7%	\$188.33	-3.7%
Beverly Hills/Westside L.A.	80.8%	-0.4%	\$369.87	+0.9%	\$298.94	+0.4%
Santa Monica/MDR/Venice/Malibu	84.0%	-0.4%	\$311.78	+1.5%	\$261.89	+1.1%
LAX Area/Inglewood/Culver City	84.7%	+0.2%	\$145.47	+2.6%	\$123.24	+2.8%
South Bay	82.2%	-1.4%	\$145.03	+2.5%	\$119.26	+1.1%
San Fernando Valley	80.4%	-2.0%	\$147.48	-3.4%	\$118.53	-5.3%
Pasadena/Arcadia/Monrovia	76.2%	-7.7%	\$166.74	+3.9%	\$127.08	-4.1%
L.A. East (San Gabriel Valley)	76.1%	-1.2%	\$105.09	+4.8%	\$79.98	+3.5%
L.A. Southeast (Gateway Cities)	77.7%	+0.0%	\$101.47	+3.1%	\$78.82	+3.1%

PROPERTY & ROOM CENSUS: DEC 2017

	Total Properties	%	Total Rooms	%
LOS ANGELES COUNTY, CA	1,022	100%	102,102	100%
Downtown L.A. (Full Region)	102	10.0%	12,720	12.5%
Downtown L.A. (Central Business District)	23	2.3%	7,605	7.4%
Hollywood/West Hollywood	78	7.6%	7,603	7.4%
Beverly Hills/Westside L.A.	58	5.7%	6,721	6.6%
LAX Area/Inglewood/Culver City	81	7.9%	14,324	14.0%
Long Beach	59	5.8%	6,265	6.1%
South Bay	133	13.0%	11,556	11.3%
L.A. Southeast (Gateway Cities)	112	11.0%	7,276	7.1%
Santa Monica/MDR/Venice/Malibu	61	6.0%	6,191	6.1%
L.A. East (San Gabriel Valley/Pomona)	136	13.3%	10,371	10.2%
Los Angeles North (inc SF Valley)	136	13.3%	12,749	12.5%
San Fernando Valley (only)	120	11.7%	11,996	11.7%
Pasadena/Arcadia/Monrovia	37	3.6%	4,240	4.2%

L.A. COUNTY HOTELS OPENED IN 2017

Hotel	L.A. County Submarket	Opening Date	Number of Rooms
Courtyard Los Angeles Santa Monica	Santa Monica/Marina Del Rey	Mar-17	136
Hampton Inn & Suites Los Angeles Santa Monica	Santa Monica/Marina Del Rey	Apr-17	143
Hotel Indigo Los Angeles Downtown	Downtown L.A.	Apr-17	350
Cambria Suites El Segundo LAX	Los Angeles Airport	May-17	152
Homewood Suites Los Angeles Redondo Beach	South Bay	May-17	184
Waldorf Astoria Beverly Hills	Hollywood/Beverly Hills/Westside	Jun-17	170
Freehand Hotel	Downtown L.A.	Jun-17	167
InterContinental Los Angeles Downtown	Downtown L.A.	Jun-17	889
Dream Hollywood	Hollywood/Beverly Hills/Westside	Jul-17	178
Home2 Suites Azusa	Los Angeles East	Jul-17	110
The Kimpton Everly Hollywood	Hollywood/Beverly Hills/Westside	Aug-17	216
The Jeremy West Hollywood	Hollywood/Beverly Hills/Westside	Aug-17	286
Hampton Inn & Suites Los Angeles Hollywood	Hollywood/Beverly Hills/Westside	Aug-17	112
H Hotel Los Angeles	Los Angeles Airport	Oct-17	168
Homewood Suites LAX	Los Angeles Airport	Oct-17	122
element Palmdale	L.A. North	Nov-17	123
Hampton Inn Long Beach Airport	Long Beach	Nov-17	143
Homewood Suites Long Beach Airport	Long Beach	Nov-17	98
Holiday Inn El Monte	Los Angeles East	Dec-17	133