

# APRIL 2018 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

	Occupancy %		ADR \$		RevPAR \$	
	April 2018	% Chg LY	April 2018	% Chg LY	April 2018	% Chg LY
<b>L.A. County &amp; Submarkets</b>						
<b>Los Angeles County</b>	79.8%	-2.3%	\$180.74	+5.0%	\$144.30	+2.5%
<b>Downtown L.A. (CBD)</b>	73.2%	-6.7%	\$226.03	+6.6%	\$165.49	-0.5%
<b>Hollywood/West Hollywood</b>	81.1%	-5.7%	\$243.60	+4.6%	\$197.52	-1.4%
<b>Beverly Hills/Westside L.A.</b>	83.2%	-0.8%	\$387.44	+10.5%	\$322.44	+9.6%
<b>Santa Monica/MDR/Venice/Malibu</b>	88.8%	+5.4%	\$313.32	+3.0%	\$278.29	+8.5%
<b>LAX Area/Inglewood/Culver City</b>	86.3%	+2.2%	\$141.99	+0.7%	\$122.53	+2.9%
<b>South Bay</b>	81.1%	-4.4%	\$145.68	+1.2%	\$118.15	-3.2%
<b>San Fernando Valley</b>	81.3%	-2.2%	\$146.82	+1.0%	\$119.32	-1.2%
<b>Pasadena/Arcadia/Monrovia</b>	78.0%	+4.0%	\$159.16	-2.0%	\$124.20	+2.0%
<b>L.A. East (San Gabriel Valley)</b>	74.0%	-4.2%	\$105.80	+1.8%	\$78.30	-2.5%
<b>L.A. Southeast (Gateway Cities)</b>	75.8%	-4.0%	\$105.53	+5.9%	\$79.98	+1.6%

# JAN-APR YTD 2018 LODGING PERFORMANCE L.A. COUNTY & CUSTOM REGIONS

	Occupancy %		ADR \$		RevPAR \$	
	Jan-Apr YTD 2018	% Chg LY	Jan-Apr YTD 2018	% Chg LY	Jan-Apr YTD 2018	% Chg LY
<b>L.A. County &amp; Submarkets</b>						
<b>Los Angeles County</b>	78.7%	-1.5%	\$178.48	+4.5%	\$140.45	+2.9%
<b>Downtown L.A. (CBD)</b>	75.7%	-2.5%	\$226.81	+4.4%	\$171.77	+1.8%
<b>Hollywood/West Hollywood</b>	79.0%	-3.9%	\$240.60	+6.0%	\$190.06	+1.9%
<b>Beverly Hills/Westside L.A.</b>	80.9%	-1.0%	\$379.01	+6.5%	\$306.45	+5.5%
<b>Santa Monica/MDR/Venice/Malibu</b>	85.1%	+3.0%	\$307.46	+3.9%	\$261.65	+7.0%
<b>LAX Area/Inglewood/Culver City</b>	85.6%	+0.2%	\$142.50	+1.0%	\$121.97	+1.2%
<b>South Bay</b>	80.3%	-3.2%	\$140.69	+1.2%	\$113.01	-2.1%
<b>San Fernando Valley</b>	78.6%	-0.3%	\$145.50	+2.5%	\$114.38	+2.2%
<b>Pasadena/Arcadia/Monrovia</b>	78.2%	+3.0%	\$164.09	-0.2%	\$128.35	+2.9%
<b>L.A. East (San Gabriel Valley)</b>	73.6%	-2.6%	\$105.24	+2.6%	\$77.44	+0.0%
<b>L.A. Southeast (Gateway Cities)</b>	73.6%	-2.5%	\$106.12	+5.6%	\$78.10	+3.0%

# PROPERTY & ROOM CENSUS: APR 2018

	Total Properties	%	Total Rooms	%
<b>LOS ANGELES COUNTY, CA</b>	<b>1,029</b>	<b>100%</b>	<b>103,770</b>	<b>100%</b>
Downtown L.A. (Full Region)	104	10.1%	13,281	12.8%
Downtown L.A. (Central Business District)	25	2.4%	8,814	8.5%
Hollywood/West Hollywood	79	7.7%	7,875	7.6%
Beverly Hills/Westside L.A.	59	5.7%	6,979	6.7%
LAX Area/Inglewood/Culver City	81	7.9%	14,343	13.8%
Long Beach	59	5.7%	6,265	6.0%
South Bay	133	12.9%	11,571	11.2%
L.A. Southeast (Gateway Cities)	112	10.9%	7,276	7.0%
Santa Monica/MDR/Venice/Malibu	61	5.9%	6,208	6.0%
L.A. East (San Gabriel Valley/Pomona)	137	13.3%	10,794	10.4%
Los Angeles North (inc SF Valley)	137	13.3%	12,855	12.4%
San Fernando Valley (only)	120	11.7%	12,011	11.6%
Pasadena/Arcadia/Monrovia	37	3.6%	4,255	4.1%

# L.A. COUNTY HOTELS OPENED IN 2018

Hotel	L.A. County Submarket	Opening Date	Number of Rooms
<b>Hotel Figueroa Re-Opening</b>	Downtown L.A.	Feb-18	268
<b>Home2 Suites Palmdale</b>	Los Angeles North	Feb-18	93
<b>NoMad Los Angeles</b>	Downtown L.A.	Jan-18	241
<b>Kimpton La Peer Hotel</b>	Hollywood/Beverly Hills/Westside	Jan-18	105
<b>Sheraton Hotel Los Angeles San Gabriel</b>	Los Angeles East	Jan-18	288